



EXHIBIT B

REQUEST FOR PROPOSAL- #005

WEATHERIZATION/HEATING & COOLING MEASURE MATRIX

Line No.	Measure	Type	Classification *	Quantity Limits Per Job	COST	COMMENTS
SECTION: Diagnostics & Other Fees						
1	Combustion Appliance Safety Test	Pre (if over 60 days since original CAS) Post /R&R	ADS	Fee(s) based on per dwelling completed; not per appliance tested		
2	Environmental Testing		ADS	No maximum at this time	Actual Cost	
3	HERS Rater		ADS	No max. quantity	Actual Cost	
4	Permits		ADS	No max. quantity	Actual Cost	
SECTION: Mandatory - Health and Safety & Energy Audit						
1	Carbon Monoxide Alarm	Lithium Battery	HSM	1 occurrence per dwelling; no maximum quantity		
2	Smoke Alarm	Lithium Battery or Hard- Wired Smart	HSM	1 occurrence per dwelling; minimum quantity as required by code		
5	Cooling Repair	AC Wall/Window Evaporative Cooler FAU (Split System) Multi-Unit Central System	HSM	1 repair or replacement per dwelling; primary only 1 repair or replacement per MUD unit; primary only (66%/50% rule applies)		
6	Cooling Replacement	Forced Air Unit (Split System) 2 1/2 ton Forced Air Unit (Split System) 3 ton Forced Air Unit (Split System) 3 1/2 ton Forced Air Unit (Split System) 4 ton Forced Air Unit (Split System) 5 ton Heat Pump Ductless Minisplit (Heat pump) A/C Wall/Window- 12,000 btu A/C Wall/Window- 14,000 btu A/C Wall/Window- 18,000 btu A/C Wall/Window- 24,00 btu Evaporative Cooler (Roof/Down Draft) 3,800cfm Evaporative Cooler (Roof/Down Draft) 4,800cfm Evaporative Cooler (Roof/Down Draft) 5,500cfm Evaporative Cooler (Roof/Down Draft) 6,800cfm Evaporative Cooler (Window/Wall Side Draft) 3,800cfm		1 repair or replacement per dwelling; primary only		



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		Evaporative Cooler (Window/Wall Side Draft) 4,800cfm				
		Evaporative Cooler (Window/Wall Side Draft) 5,500cfm				
		Evaporative Cooler (Window/Wall Side Draft) 6,800cfm				
		Cooling Source Replacement (16 seer straight cool condenser 2.5 - 5 ton)				
7	CVA Venting	All Other Louver Doors Only	HSM	1 repair or replacement per dwelling		
8	Heating Source Repair	Exterior Wall Direct Vent, Interior Wall and Floor Furnace	HSM	1 repair or replacement per dwelling; primary only		
		Forced Air Unit (Split System)				
		Multi-Unit Central System		1 repair or replacement per MUD unit; primary only (66%/50% rule applies)		
		Package (Dual Pack)				
		Wood-Fueled		1 repair or replacement per dwelling; primary only		
Other Types Not Listed / heat pump						
		Forced Air (Split System) Single Family, Multi-position - 2 1/2 ton		1 repair or replacement per dwelling; primary only		
		Forced Air (Split System) Single Family, Multi-position - 3 ton 45,000 btu				
		Forced Air (Split System) Single Family, Multi-position - 3 ton 70,000 btu				
		Forced Air (Split System) Single Family, Multi-position - 4 ton 90,000 btu				
		Forced Air (Split System) Single Family, Multi-position - 5 ton 100,000 btu				
		Exterior Wall Direct Vent, Interior Wall and Floor Furnace - 30,000 btu				
		Interior wall - 25,000 btu				
		Interior wall - 35,000 btu				
		Interior wall - 50,000 btu				
		Floor Furnace - 45,000 btu				
		Floor Furnace - 60,000 btu				
		Furnace Down Flow, Mobile Home, Single-wide - 56,000 btu				



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9	Heating Source Replacement	Furnace Down Flow, Mobile Home, Single-wide - 70,000 btu				
		Furnace Down Flow, Mobile Home, Single-wide - 77,000 btu				
		Furnace Down Flow, Mobile Home, Single-wide - 90,000 btu				
		Furnace Up Flow, Mobile Home, 3 ton - 80,000 btu				
		Furnace Up Flow, Mobile Home, 4 ton - 80,000 btu				
		Furnace Up Flow, Mobile Home, 5 ton - 100,000 btu				
		Package (Dual Pack) Mobile Home, All Electric Heat Pump - 2 ton				
		Package (Dual Pack) Mobile Home, All Electric Heat Pump - 2 1/2 ton				
		Package (Dual Pack) Mobile Home, All Electric Heat Pump - 3 ton				
		Package (Dual Pack) Mobile Home, All Electric Heat Pump - 3 1/2 ton				
		Package (Dual Pack) Mobile Home, All Electric Heat Pump - 4 ton				
		Package (Dual Pack) Mobile Home, All Electric Heat Pump - 5 ton				
		Package (Dual Pack) Mobile Home, Gas/Electric - 2 ton				
		Package (Dual Pack) Mobile Home, Gas/Electric - 2 1/2 ton				
		Package (Dual Pack) Mobile Home, Gas/Electric - 3 ton				
		Package (Dual Pack) Mobile Home, Gas/Electric - 3 1/2 ton				
		Package (Dual Pack) Mobile Home, Gas/Electric - 4 ton				
		Package (Dual Pack) Mobile Home, Gas/Electric - 5 ton				
		Package (Dual Pack) Single Family, Electric-2 ton				
		Package (Dual Pack) Single Family, Electric-2 1/2 ton				
Package (Dual Pack) Single Family, Electric-3 ton						
Package (Dual Pack) Single Family, Electric-3 1/2 ton						
Package (Dual Pack) Single Family, Electric-4 ton						



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Line No.	Measure	Type	Classification *	Quantity Limits Per Job	COST	COMMENTS
		Package (Dual Pack) Single Family, Electric- 5 ton Package (Dual Pack) Single Family, Gas - 2 ton Package (Dual Pack) Single Family, Gas - 2 1/2 ton Package (Dual Pack) Single Family, Gas - 3 ton Package (Dual Pack) Single Family, Gas - 3 1/2 ton Package (Dual Pack) Single Family, Gas - 4 ton Wood-Fueled Heating Source Replacement (95% HE FAU size 2.5 - 5 ton 40-110k btu)				
10	Environmental Hazard Work & Lead-Safe Weatherization		HSM	As required by EPA / OSHA	Included in all jobs	
11	Water Heater Repair	Electric Gas & Propane Mobile Home Multi-Unit Central System Other Types Not Listed	HSM	1 repair or replacement per dwelling; primary only 1 repair or replacement per MUD unit; primary only (66%/50% rule applies) 1 repair or replacement per dwelling; primary only		
12	Water Heater Replacement	Electric - 30 gallon Electric - 40 gallon Electric - 50 gallon Heat Pump - 50 gallon Heat Pump - 65 gallon Heat Pump - 80 gallon Natural Gas and Propane 30 gallon Natural Gas and Propane 40 gallon Natural Gas and Propane 50 gallon Mobile Home - 30 gallon Mobile Home - 40 gallon Multi-Unit Central System 30 gallon	HSM	1 repair or replacement per dwelling; primary only		



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Line No.	Measure	Type	Classification *	Quantity Limits Per Job	COST	COMMENTS
		Multi-Unit Central System 40 gallon Multi-Unit Central System 50 gallon Instantaneous Water Heater (Tankless Water Heater)		1 repair or replacement per MUD unit; primary only (66%/50% rule applies) 1 repair or replacement per dwelling; primary only		
SECTION: Mandatory, General Heat Waste, Optional, Priority List and Energy Audit						
1	Attic Ventilation	Eave Vent Turbine Vent Vent Screen Gable Vent Dormer Vent	INS	1 occurrence per dwelling; no maximum quantity		
2	Ceiling Insulation	R-value 0-11 R-value 12-19 R-value 20-30 R-value 31-38	INS	1 occurrence per dwelling; no maximum quantity		
3	Duct Insulation		INS	1 occurrence per dwelling; no maximum quantity		
4	Duct Repair		INF	1 repair per dwelling		
5	Duct Replacement		INF	1 replacement per dwelling		
6	Filter Replacement	Air Conditioning Furnace	GHW	1 occurrence per dwelling 1 occurrence per dwelling		
7	Floor Foundation Venting		INS	1 occurrence per dwelling; no maximum quantity		
8	Floor Insulation	> 36" clearance < 36" clearance	INS	1 occurrence per dwelling; no maximum quantity		
10	Grounding - electrical		OTH			
11	HVAC Blower Upgrades	ECM Blower Motor Efficient Fan Controller	OTH	1 occurrence per dwelling 1 occurrence per dwelling		
13	Kneewall Insulation	R-value 0-11 R-value 12-19	INS	1 occurrence per dwelling; no maximum quantity		
	Mechanical Ventilation (if required by blower door diagnostics and MV)	Balanced System				



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Line No.	Measure	Type	Classification *	Quantity Limits Per Job	COST	COMMENTS
14	blower door diagnostics and mv calculations) + (includes grounding if required - max cost of MV and grounding can not exceed max allowed by the State)	Exhaust System ----- Supply System	OTH	1 occurrence per dwelling		
17	Thermostat	Manual ----- Programmable - Standard ----- Smart	HCM	2 thermostats per dwelling		
18	Vacancy Sensor Switch		EBL	1 occurrence per dwelling; no maximum quantity		
19	Whole House Fan		INF	1 occurrence per dwelling		
21	Wall Insulation, Stucco and Wood		INS	1 occurrence per dwelling; no maximum quantity		
SECTION: Labor rates						
1	Labor Rate per hour- Weatherization measures					
2	Labor Rate per hour- Electrical					
3	Labor Rate per hour- HVAC					

NOTE: Selected Subcontractors must go through an approval process for any measures not listed above; the price quote must be submitted before work begins, indicating location(s), measures(s), details of work to be performed, number of hours to perform work with labor rate listed above and any other applicable information needed not limited to invoices paid for materials, etc. * Under Section Mandatory - Health & Safety/Energy Audit, Line No. #6 & 9- provide price bids for specific types on separate attachment.**

Classification Key: ADS (Assessment/Diagnostics); EBL (Electric Baseload Measures); EEU (Energy Efficiency Upgrade); GHW (General Heat Waste); HCM (Heating/Cooling Measures); HSM (Health & Safety Measure); INF (Infiltration Reduction Measure); INS (Insulation Measure); OTH (Other)